

PROGRAM EFFECTIVE JULY 1, 2023 THROUGH JUNE 30, 2024

DEALER PROGRAM - WHOLEGOODS

- **20%** Standard Dealer Discount
- **8%** Stocking Dealer Discount (Order 2 qualifying sprayers/applicators* by 11-30-23)
This qualifying order locks into the stocking dealer discount (20-8) for the rest of the 2023-2024 season, or through 6/30/24. One dealer stock carryover sprayer/applicator may be used to qualify.
- **Salesman Incentive** for stocking dealer only, paid to the dealer salesperson
 - **\$500.00** Salesman Incentive - qualifying models 9500T, 973PT, 8100, A-Series (60'/66'), 8400, Big Acre Series, DuraPlacer
 - **\$250.00** Salesman Incentive - qualifying models 9600N/TF, 9500TF, A-Series (30'/40'), 8000N, 8300, 953P, 963P, 813/833P, BW Series, DuraSpread Spreaders
- The following information needs to be submitted by **8/1/2024** to qualify for the Salesman Incentive:
 - Invoice settled for.
 - Warranty card completed and sent in.
 - Dealer salesman rebate application along with a W-9 form is completed and sent in.

DEALER EARLY ORDER PROGRAM - Excludes DuraSpread, DuraPlacer, UT3P, and Front Tanks

SPRAYERS AND TRACK TANKS

- **7%** order by September 15, 2023
- **5%** order by November 30, 2023
- **3%** order by January 15, 2024

LIQUID APPLICATORS

- **5%** order by September 15, 2023
- **3%** order by November 30, 2023

- This early order program applies to each **qualifying** sprayer and applicator ordered on or before the dates listed. Equipment will be delivered at a later date.
- Build Date will be given at time of order
- **Payment Terms**
 - **10% down on each unit at time of the order to lock in early order discounts for that unit.** If Fast does not receive 10% down payment within 30 days of sending out order acknowledgement, Fast reserves the right to update pricing on the order to current pricing/discounts
 - **Remaining Balance Terms**
 - If unit is sold/retailed prior to delivery, remaining amount will be due after delivery
 - If unit is sold/retailed after delivery, remaining amount will be due on the date of sale to end user
 - If any units are not sold/retailed by **June 15th 2024**, remaining balance on those units become due at that time.

*The Program above applies only to FAST wholegood units - A-Series (30'-66'), 8000N, 8100, 8300, 8400, 813P, 833P, 9500TF, 9500T, 9600N/TF, 953P, 963PTF, 973PT, BW Series, Big Acre Series

VOLUME REBATE PROGRAM (SPRAYERS)

- **1%** - minimum six qualifying sprayers**
- **2%** - minimum ten or more qualifying sprayers**

- Maximum rebate earned is retroactive to all qualifying sprayers** ordered and paid for during this program.

OTHER VOLUME REBATE REQUIREMENTS

- Attend Dealer meeting/training at Fast
- Promote Fast Sprayers with an open house and/or field day
- Year-round inventory displaying new Fast Sprayer(s)

Account must be current and in good standing. Volume rebates will be paid on all qualifying sprayers** invoiced and paid for July 1, 2023 through June 30, 2024. Rebate check will be distributed July 31, 2024. Fast Sales Representatives will verify eligible rebate incentives.

*Qualifying FAST Sprayers include Models: BW Series, 9500TF, 9500T, 9600N/TF, 953P, 963PTF, 973PT, Big Acre Series.

DURASPREAD DRY FERTILIZER SPREADER PROGRAM

- **33% Stocking** Dealer Discount**
- **3% Payment Discount** if paying the remaining balance Net 15 after delivery
- **Payment Terms**
 - **10% down on each unit at time of the order**
 - **Remaining Balance Terms**
 - Pay remaining balance Net 15 after delivery and receive the 3% Payment Discount as outlined above
 - If unit is sold/retailed prior to delivery, remaining amount will due Net 15 after delivery - Unit will Qualify for 3% Payment Discount
 - If unit is sold/retailed after delivery, remaining amount will be due on the date of sale to end user
 - If any units are not sold/retailed by **June 15th 2024**, remaining balance on those units become due at that time

** Dealer Qualifies as a stocking dealer if 2 or more Fast Sprayers, Applicators, or Spreaders are ordered by 11/30/23

UT3P AND FRONT TANK PROGRAM

- **20%** Standard Dealer Discount
- **8%** Stocking Dealer Discount (If the Dealer qualifies for the stocking discount as described above)
- **5%** Volume Discount Available

The Dealer receives the Volume Discount if a minimum of two of these units (combination of any two) are ordered by 11/30/23. Once the Dealer qualifies for the Volume Discount, they will receive this 5% discount of each additional order that is placed for UT3P's and Front Tanks through the 2023 Sales Season (6/1/23-5/31/24).

- **Payment Terms**
Each unit becomes due to FAST either after the date that it is retailed or **June 15th, 2024** - whichever comes first



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Pricing and Programs are believed to be accurate at the time of publication. FAST AG Solutions (FAST) does reserve the right to make corrections and changes to programs and pricing anytime without notice. July 2023