

PROGRAM EFFECTIVE JULY 1, 2025 THROUGH JUNE 30, 2026

**DEALER PROGRAM - WHOLEGOODS**

- **20%** Standard Dealer Discount
- **8%** Stocking Dealer Discount (Order 2 qualifying sprayers/applicators/duraplacer\* by 11-30-25)  
This qualifying order locks into the stocking dealer discount (20-8) for the rest of the 2025-2026 season, or through 6/30/26. One dealer stock carryover sprayer/applicator/duraplacer may be used to qualify.
- **Salesman Incentive** for stocking dealer only, paid the the dealer salesperson
  - **\$500.00** Salesman Incentive - qualifying models 9500T, 973PT, 8200N, A-Series (60'/66'), 8400, Big Acre Series, DuraPlacer
  - **\$250.00** Salesman Incentive - qualifying models 9600N/TF, 9500TF, A-Series (30'/40'), 8000N, 8300, 953P, 963P, 813/833P, BW Series, DuraSpread Spreaders
- The following information needs to be submitted by **8/1/2026** to qualify for the Salesman Incentive:
  - Invoice settled for.
  - Warranty card completed and sent in.
  - Dealer salesman rebate application along with a W-9 form is completed and sent in.

**DEALER EARLY ORDER PROGRAM - Excludes DuraSpread, UT3P, and Front Tanks**

**SPRAYERS AND TRACK TANKS**

- **7%** order by September 15, 2025
- **5%** order by November 30, 2025
- **3%** order by January 15, 2026

**LIQUID APPLICATORS**

- **5%** order by September 15, 2025
- **3%** order by November 30, 2025

**DURAPLACER**

- **3%** order by November 30, 2025

- This early order program applies to each **qualifying unit** ordered on or before the dates listed. Equipment will be delivered at a later date.
- Build Date will be given at time of order
- **Payment Terms**
  - **10% down on each unit at time of the order to lock in early order discounts for that unit.** If Fast does not receive 10% down payment within 30 days of sending out order acknowledgement, Fast reserves the right to update pricing on the order to current pricing/discounts
  - **Remaining Balance Terms**
    - If unit is sold/retailed prior to delivery, remaining amount will be due after delivery
    - If unit is sold/retailed after delivery, remaining amount will be due on the date of sale to end user
    - If any units are not sold/retailed **12 months after invoice date**, remaining balance on those units become due at that time.

**\*The Program above applies only to FAST wholegood units - A-Series (30'-66'), 8000N, 8200N, 8300, 8400, 813P, 833P, 9500TF, 9500T, 9600N/TF, 953P, 963PTF, 973PT, BW Series, Big Acre Series, DuraPlacer**

**VOLUME REBATE PROGRAM (SPRAYERS)**

- **1%** - minimum six qualifying sprayers\*\*
- **2%** - minimum ten or more qualifying sprayers\*\*

- Maximum rebate earned is retroactive to all qualifying sprayers\*\* ordered and paid for during this program.

**OTHER VOLUME REBATE REQUIREMENTS**

- Attend Dealer meeting/training at Fast
  - Promote Fast Sprayers with an open house and/or field day
  - Year-round inventory displaying new Fast Sprayer(s)
- Account must be current and in good standing. Volume rebates will be paid on all qualifying sprayers\*\* invoiced and paid for July 1, 2025 through June 30, 2026. Rebate check will be distributed July 31, 2026. Fast Sales Representatives will verify eligible rebate incentives.

**\*Qualifying FAST Sprayers include Models: BW Series, 9500TF, 9500T, 9600N/TF, 953P, 963PTF, 973PT, Big Acre Series.**

**DURASPREAD DRY FERTILIZER SPREADER PROGRAM**

- **33% Stocking\*\* Dealer Discount**
- **3% Payment Discount** if paying the remaining balance Net 15 after delivery
- **Payment Terms**
  - **10% down on each unit at time of the order**
  - **Remaining Balance Terms**
    - Pay remaining balance Net 15 after delivery and receive the 3% Payment Discount as outlined above
    - If unit is sold/retailed prior to delivery, remaining amount will due Net 15 after delivery - Unit will Qualify for 3% Payment Discount
    - If unit is sold/retailed after delivery, remaining amount will be due on the date of sale to end user
    - If any units are not sold/retailed **12 months after invoice date**, remaining balance on those units become due at that time

**\*\* Dealer Qualifies as a stocking dealer if 2 or more Fast Sprayers, Applicators, or Spreaders are ordered by 11/30/25**

**UT3P AND FRONT TANK PROGRAM**

- **20%** Standard Dealer Discount
- **8%** Stocking Dealer Discount (If the Dealer qualifies for the stocking discount as described above)
- **5%** Volume Discount Available  
The Dealer receives the Volume Discount if a minimum of two of these units (combination of any two) are ordered by 11/30/25. Once the Dealer qualifies for the Volume Discount, they will receive this 5% discount of each additional order that is placed for UT3P's and Front Tanks through the 2026 Sales Season (6/1/25-5/31/26).
- **Payment Terms**  
Each unit becomes due to FAST either after the date that it is retailed or **12 months from invoice date** - whichever comes first



4130 Commerce Blvd  
Windom, MN 56101  
507.427.3861

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PROGRAM EFFECTIVE JULY 1, 2025 THROUGH JUNE 30, 2026

## TERMS OF SALES

- Customers account must be current and in good standing prior to shipping.
- Invoiced sprayers/applicators are due when sold or 12 months from invoice date if they qualify for the Dealer Stocking Program.
- Any equipment retailed or removed from dealer's place of business prior to due date becomes due and payable immediately. This supersedes any extended or floor plan terms.
- Current tax exemption forms must be on file.
- You will have 14 days to pickup unit from notification of completion or it will be shipped at FAST's discretion at dealers expense.
- FAST does not offer consignment inventory.
- Equipment on dating terms must be available for transfer if needed for another retail sale. Unwillingness to transfer will make the equipment immediately due and payable.
- FAST reserves the right to limit stocking levels of unpaid inventory on designated models of sprayers and applicators.
- Order Change: If you find it necessary to change a production order within 30 days of beginning date of production, given available parts inventory and FAST approval, a \$500 change fee may be applied.
- Special Orders: If there is a special request (item not in the price book) and FAST agrees to the request, there may be a \$500 service charge added in addition cost of the item.
- Order Cancellation: If an order is cancelled, FAST reserves the right to withhold the 10% down payment that was made. If the 10% down payment was not made on a timely basis when the order was placed, FAST reserves the right the invoice the dealer for 10% of the order amount.

## COOP ADVERTISING 2025-2026

- Dealer must submit a copy of invoice and a tear sheet of the printed advertisement.
- No special form is necessary to request coop credit. Simply send along a company letterhead with a note on it that you are requesting coop credit. The company letterhead should be signed by the person requesting the credit.
- If the ad includes advertising of other companies' products, then the invoice should reflect the portion of the total ad cost that is applicable to FAST.
- FAST will issue credit for up to 50% of an applicable FAST ad.
- Amount of advertising credit available to a dealer will be calculated at 1% of customer's net purchases from July 1, 2025 through June 30, 2026
- If Dealer is providing ad copy and not using FAST Ad Slicks - Maximum of \$2,000.00.
- If FAST ad slicks are used - there is an additional \$2,000 that FAST will reimburse when FAST ad slicks are used. Total limit when at least \$2,000 of FAST ad slicks are used is then \$4,000.
- Unused amounts cannot be carried over to the next sales season.
- Ad slicks will be made available.



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**FAST DEALER EARLY ORDER PARTS PROGRAM 2026**

PARTS ONLY - DOES NOT APPLY TO FAST WHOLE GOODS  
EFFECTIVE DATES 12/1/25 - 2/28/26

**BENEFITS**

- Currently receive 50% discount off list priced items. Net priced items receive 0% discount.
- Additional 5% off all items from Fast Parts Catalog.
- Free reasonable supply of Fast Parts catalogs.
- Net priced items receive no extra discounts and are not eligible for this program.
- Delayed billing to 4/15/26.

**DETAILS**

**QUALIFYING PURCHASES** - \$7,500 NET PRICE

**EARLY ORDER DISCOUNT** - 5%

**DELAYED BILLING** - 4/15/26

Example: A minimum order of \$5,000 during the early order period would receive a discount of 50-5 off of "List Price" items.

**TERMS AND CONDITIONS**

- Delayed billing subject to approved credit.
- Minimum add-on orders in increments of \$500.00 list will receive initial early order terms and discounts during the early order period.
- Late payment will result in forfeiture of early order additional discount.
- See FAST Parts Catalog for additional terms.
- FAST reserves the right to make corrections and/or changes.

**DEALER PARTS CATALOG PROGRAM**

- If you provide us with a label containing your Company name, address and phone number (for the outside catalog cover), along with mailing labels of the customers you want catalogs to go to, we will mail them out at no charge to you!



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**WARRANTY POLICY**

FAST warrants each new FAST Sprayer and Applicator (a "Product") to be free from defects in material and workmanship for a period of one (1) year from date of delivery to original purchaser (the "Warranty Period"). This warranty must be activated by returning the "FAST Warranty Registration" form in the FAST Operator Manual or the one in this FAST Sale Manual. For any warranty claim to be paid, the warranty registration must be on file with FAST AG Solutions, 4130 Commerce Blvd, Windom, MN 56101.

If the warranty is properly activated, this warranty shall be fulfilled, in the event of a non-compliant Product, by FAST repairing or replacing free of charge the Product, or a part on the Product, that is shown to FAST within the Warranty Period to have faulty material or improper workmanship. Such repair or replacement is FAST's sole liability, and Customer's sole remedy, for any breach of the exclusive Warranty set forth herein. All defective parts must also be returned to FAST within thirty (30) days of the date that FAST is notified of such defect or improper workmanship within the Warranty Period. This warranty excludes defects arising as a result of normal wear and tear of the new machinery. This warranty shall not apply to Products or parts which are subjected to accident, alteration, or negligent repair or misuse. This warranty shall not extend to any repairs, changes, alterations, or replacements made to the new equipment other than authorized by FAST or its authorized dealers. This warranty does not apply to tires, electrical controls other similar items that FAST has purchased from third parties and installed on a Product; provided, however, that FAST will make available to the Customer any benefits that FAST may have under any warranty made by a third party that is applicable to any such items.

This warranty does not cover travel time and mileage. Labor reimbursement is limited and requires pre-approval. Notice of dealer warranty labor rate must be on file to claim reimbursement for labor. This labor rate will be in effect from September 1, 2025 thru December 31, 2026 and will renew annually at that rate unless notified in writing. This warranty shall not be interpreted to render FAST liable for injury or damages of any kind or nature to person or property. This warranty does not cover losses of crops, or losses of chemicals or other supplies, inconvenience or any expense or loss incurred for labor, substitute machinery, rental or for any other reason.

To apply for warranty considerations please fill out the FAST "Warranty Request Form" and complete the form per instructions. All items shipped to the customer for warranty replacement will be billed to the customer's account. Customer is responsible for all transportation charges involved with warranted parts. Credit will be issued when items have been returned, inspected and approved by the warranty department. FAST Products are subject to design changes and FAST shall not be required to retro-fit or exchange items on previously sold units except at its own option.

**DISCLAIMER OF ALL OTHER WARRANTIES**

IN NO EVENT WILL FAST BE LIABLE FOR SPECIAL, PUNITIVE, LOSS OF PROFIT, INCIDENTAL OR CONSEQUENTIAL DAMAGES OR INDIRECT LOSSES OF ANY NATURE WHATSOEVER, WHETHER RESULTING FROM THE USE OF ANY PRODUCT SOLD BY FAST, ANY BREACH OF THE WARRANTY SET FORTH HEREIN OR OTHERWISE. THE WARRANTY SET FORTH HEREIN IS EXCLUSIVE. FAST DOES NOT MAKE ANY OTHER WARRANTIES, AND HEREBY EXPRESSLY DISCLAIMS ALL OTHER WARRANTIES, WHETHER WRITTEN, ORAL, IMPLIED OR STATUTORY INCLUDING, BUT NOT LIMITED TO, WARRANTIES OF MERCHANTABILITY, SUITABILITY, WORKMANSHIP OR FITNESS FOR A PARTICULAR PURPOSE AND ALL WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.



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WARRANTY REGISTRATION FORM & INSPECTION REPORT

WARRANTY REGISTRATION

This form must be filled out by the dealer and signed by both the dealer and the customer at the time of delivery.

CUSTOMER NAME _____	DEALER NAME _____
ADDRESS _____	ADDRESS _____
CITY, STATE, CODE _____	CITY, STATE, CODE _____
PHONE NUMBER _____	
MODEL NUMBER _____	
SERIAL NUMBER _____	
DELIVERY DATE _____	

DEALER INSPECTION REPORT

SAFETY

- |  |   |
|--|---|
| <input type="checkbox"/> ALL FASTENERS TIGHT                   | <input type="checkbox"/> SAFETY CHAIN INSTALLED                 |
| <input type="checkbox"/> WHEEL BOLTS TORQUED                   | <input type="checkbox"/> ALL GUARDS INSTALLED                   |
| <input type="checkbox"/> HYDRAULIC HOSES FREE                  | <input type="checkbox"/> ALL DECALS INSTALLED                   |
| <input type="checkbox"/> CHEMICAL LINES FREE                   | <input type="checkbox"/> REFLECTORS, SMV CLEAN                  |
| <input type="checkbox"/> LUBRICATE MACHINE                     | <input type="checkbox"/> LIGHTS AND BULBS WORKING               |
| <input type="checkbox"/> CHECK TIRE PRESSURE                   | <input type="checkbox"/> REVIEW OPERATING & SAFETY INSTRUCTIONS |
| <input type="checkbox"/> SCREENS CLEAN                         |   |
| <input type="checkbox"/> FRAME & WINGS LEVEL                   |   |
| <input type="checkbox"/> MONITORS AND CONTROLLERS FUNCTION     |   |
| <input type="checkbox"/> WIRING & CONTROLLER HARNESS CONNECTED |   |

I have thoroughly instructed the buyer on the above described equipment which review included the Operator's Manual content, equipment care, adjustments, safe operation and applicable warranty policy.

DATE \_\_\_\_\_ DEALER'S REP. SIGNATURE \_\_\_\_\_

The above equipment and Operator's Manual have been received by me and I have been thoroughly instructed as to the care, adjustments, safe operation and applicable warranty policy.

DATE \_\_\_\_\_ OWNER'S SIGNATURE \_\_\_\_\_

WHITE - FAST AG SOLUTIONS

YELLOW - DEALER

PINK - CUSTOMER



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**FAILED PART WARRANTY REQUEST NO:** \_\_\_\_\_  
 WARRANTY REQUEST FORM TO ACCOMPANY FAILED PARTS\*  
 (PLEASE TYPE OR PRINT)

FAST AG Solutions  
 4130 Commerce Blvd  
 Windom, MN 56101

Phone: 507.427.3861  
 Fax: 507.427.3030  
 Toll Free: 800.772.9279

**DEALER NAME** \_\_\_\_\_ **DEALER ID** \_\_\_\_\_ **DATE** \_\_\_\_\_

**ADDRESS** \_\_\_\_\_ **PURCHASER NAME** \_\_\_\_\_

**CITY** \_\_\_\_\_ **STATE** \_\_\_\_\_ **ZIP** \_\_\_\_\_ **ADDRESS** \_\_\_\_\_

**DEALER PHONE** \_\_\_\_\_ **CITY** \_\_\_\_\_ **STATE** \_\_\_\_\_ **ZIP** \_\_\_\_\_

**DEALER FAX** \_\_\_\_\_ **CUSTOMER PHONE** \_\_\_\_\_

MODEL	SIZE	SERIAL NO.	DELIVERY DATE	FAILURE DATE	REPAIR DATE
_____	_____	_____	/ /	/ /	/ /

ITEM	QTY	PART NUMBER	DESCRIPTION	COST
1.				
2.				
3.				
4.				
5.				
6.				
7.				
8.				
9.				

<b>COMPLAINT</b>
<b>CAUSE</b>
<b>CURE</b>

**WARRANTY LABOR** \_\_\_\_\_ **X HRS** \_\_\_\_\_ = \_\_\_\_\_

<b>TOTAL PARTS ALLOWED</b>	_____
<b>TOTAL PARTS DENIED</b>	_____
<b>TOTAL LABOR ALLOWED</b>	_____
<b>TOTAL LABOR DENIED</b>	_____
<b>CLAIM DENIED BECAUSE:</b>	
_____ NOT DEFECTIVE	
_____ WARRANTY EXPIRED	
_____ WARRANTY REQUEST INCOMPLETE	
_____ INCLUDED IN DISCOUNT	
_____ OTHER	

**DEALER SIGNATURE** \_\_\_\_\_ **TITLE** \_\_\_\_\_ **DATE** \_\_\_\_\_

ORIGINAL COPY = DEALER'S COPY • SECOND COPY = SEND WITH DEFECTIVE ITEM



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\*Contact Fast for further instructions if unable to return failed parts.

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**SALESPERSON REBATE FORM 2025-2026**

**INSTRUCTIONS**

- This form and accompanying information must be turned in by 8/1/2026
- Unit information will be completed for each unit sold.
- Full settlement of each unit must be received by Fast and completed rebate application form in order to qualify for rebate payment.
- Warranty Card must accompany rebate form.
- Incomplete forms will not be processed.

**PERSONAL INFORMATION**

**SIGNATURE** \_\_\_\_\_

**DATE** \_\_\_\_\_

**SALESPERSON INITIAL** \_\_\_\_\_

**NAME** \_\_\_\_\_

**ADDRESS** \_\_\_\_\_

**CITY, STATE, ZIP** \_\_\_\_\_

**PHONE** \_\_\_\_\_

**EMAIL ADDRESS** \_\_\_\_\_

**DEALER INFORMATION**

**NAME** \_\_\_\_\_

**DEALER PARTS CATALOG PROGRAM**

SPRAYER KIT NUMBER	SERIAL NUMBER	INVOICE OR ORDER NUMBER	REBATE AMOUNT

**TOTAL REBATE** \_\_\_\_\_

**RECEIVED BY FAST** \_\_\_\_\_

**AUTHORIZED BY FAST** \_\_\_\_\_



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NOTICE OF WARRANTY LABOR RATE

DEALER NAME

STREET ADDRESS

CITY, STATE, ZIP

PHONE

EMAIL ADDRESS

IF DEALERSHIP HAS MORE THAN ONE LOCATION, IS RATE VALID FOR ALL:  YES  NO

LABOR RATE IS:

**\$0.00**

UNTIL DECEMBER 31, 2026. WILL AUTOMATICALLY RENEW IF NOT NOTIFIED OF CHANGE.

SIGNATURE OF AUTHORIZED PERSON

TITLE

DATE



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